

SP E&C CORPORATE PRESENTATION

The clear choice for end-to-end engineering & construction
solutions

Commercial | Healthcare & Hospitality | Industrial | Institutional
| Residential | Smart Cities | Sports | Water & Utility
Infrastructure





A SNAPSHOT ON SP E&C

- › Flagship business of SP GROUP since 150+ years
- › Operates in India through 8 regional offices
- › Operates in 20+ countries across the globe
- › Over 9500+ employees

ABOUT SP E&C | KEY HIGHLIGHTS

We are committed to enriching lives since our inception over 150+ years ago. Our business holds world-class standards for Health, Safety and Environment practices across all segments of construction with a high sense of value for our employees & their families.

Commercial Spaces

- Over 170 million sq ft

Industrial

- Over 30 million sq ft

Institutional

- Over 9 million sq ft

Residential

- Over 50 million sq ft

Sports Facilities

- 270,000 seats

Healthcare & Hospitality

- More than 12,000 rooms

A few firsts

Oldest company in the construction business in India

The first LEED Platinum certified building – ONGC Dehradun

The tallest residential twin towers in India – The Imperial, Mumbai

The first Indian construction company to enter the Middle East in 1970's – Qasr Al Alam Palace, Oman

A 400+ strong Safety Workforce deployed

Integrated Quality Management Systems (ISO 9001:2008, ISO 14001:2004, OHSAS 18001:2007 certified)

SP E&C | VISION, MISSION AND VALUES

Our Vision

“Fostering an environment that helps in the creation of knowledge and its application to work, we seek to excel in all our business activities and strive to build SP E&C into a creative organization.”

Our Mission

“SP E&C will be the company of the first choice in the construction industry. We shall be driven by our commitment to customer satisfaction.”

Our Values

“We have a passion to move on the upward growth trajectory and position ourselves as the *numero uno* choice for our customers and ensure that our growth is attained without compromising on the core values and the brand identity which defines – SP E&C.”

Core Values: Trust and reliability, Nurture people, Adaptive and agile

Work Values: Quality, Safety, Innovation

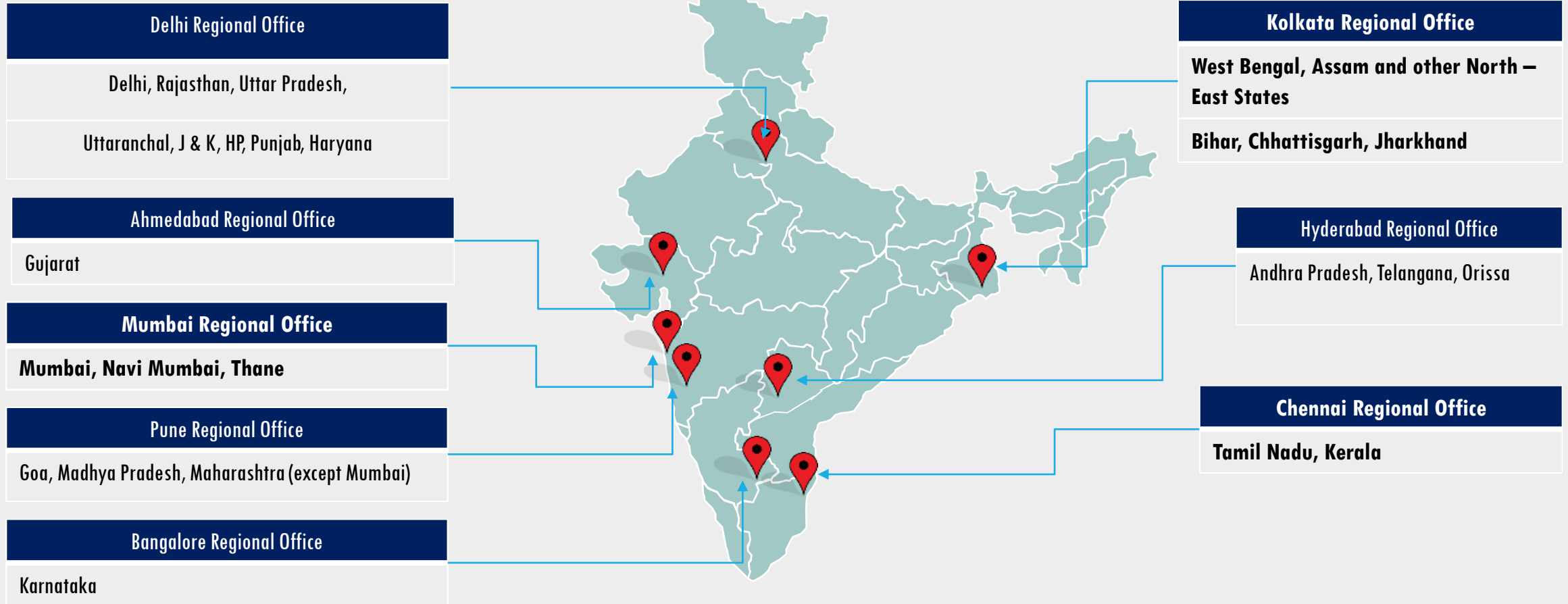
Service Values: Relationship with stakeholders, Synergy to enhance group values, Environment and social responsibility

SP E&C | OUR GLOBAL FOOTPRINT



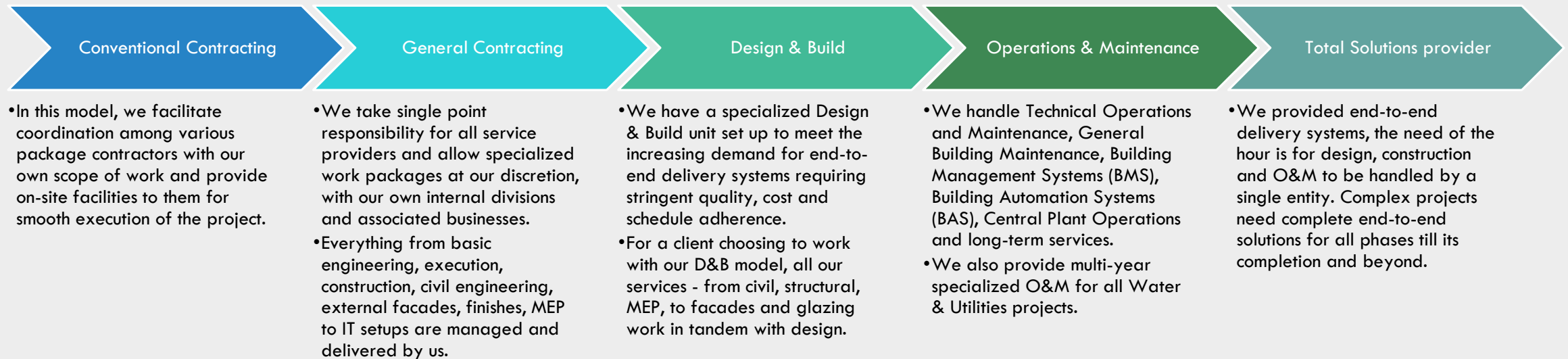
Existing Operation		New Markets
India	1865	Brunei
Oman	1971	Cameroon
UAE	1975	CIS Countries
Mauritius	2001	Equatorial Guinea
Afghanistan	2002	Ethiopia
Ghana	2006	Gabon
Qatar	2008	Malaysia
Libya	2009	Morocco
KSA	2009	Tanzania
Algeria	2009	Tunisia
Kenya	2010	Vietnam
Gambia	2010	Egypt
Sri Lanka	2010	Kazakhstan
Nigeria	2011	Angola
Iraq	2011	
Kuwait	2012	
Togo	2012	
Sierra Leone	2013	
Bahrain	2014	

SP E&C | INDIA PRESENCE



SP E&C | OUR KEY SERVICES

Timely and cost-effective project delivery is why we stand out as the preferred choice for clients in the engineering and construction segment. We make the most of innovation and technology with an eye for design and sustainability.



SP E&C | OUR KEY BUSINESS SEGMENTS

Our business holds world-class standards for Health, Safety and Environment practices across all segments of construction with a high sense of value for our employees & their families. Our key business segments include –





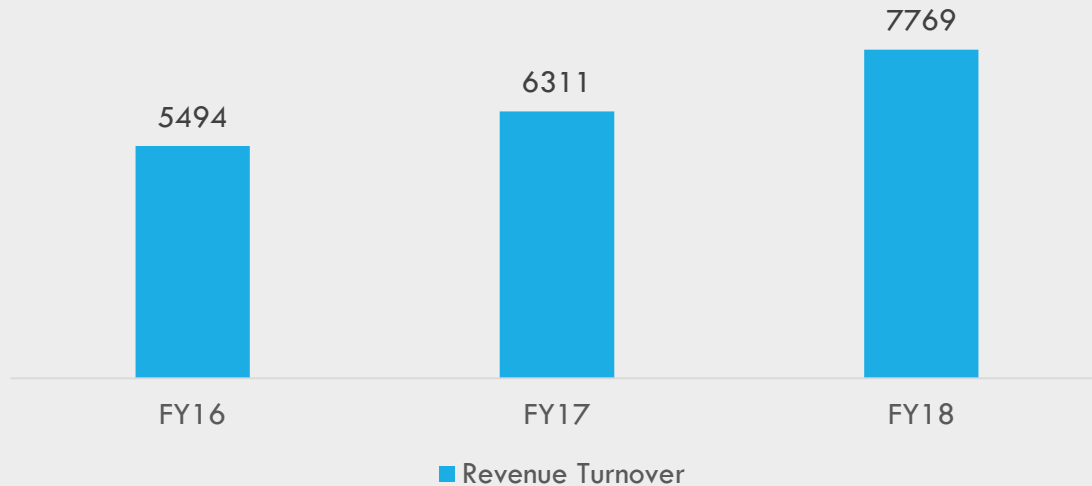
ORGANIZATIONAL BUSINESS SNAPSHOT

- › Revenue and other growth parameters

SP E&C | A SNAPSHOT ON OUR BUSINESS PERFORMANCE

CAGR from FY15-18 is 23.8% | YoY from FY17-18 is 23.0%

A snapshot on the growth of Revenue Turnover



Key areas	Achievements
New segment entry	Large affordable housing projects – APTIDCO P1 – Guntur & Kurnool, INR 2600 cr & P2 – Kurnool & Anantpur INR 1400 cr; others include West Godavari & Guntur prakasam (total INR 6658 cr)
	Foray into smart cities - Varanasi INR 153 cr Defence : Seabird Naval Housing, Karnataka INR 1345 cr
Iconic projects	ITPO redevelopment project – New Delhi INR 2149 cr
	Iconic Structures : Babasaheb Ambedkar Statue, Mumbai INR 709 cr
New Geographies Expansion	Expansion into Bangladesh, North East
Expansion in existing business	<ul style="list-style-type: none"> Gazetted officer’s housing, AP INR 700 cr Achieved order book of INR 18064 cr



SUSTAINABILITY AT SP E&C

- › Green Impact buildings
- › Training & Skill development
- › Technology and innovations

SP E&C | GREEN IMPACT BUILDINGS

These sites reuse energy, water and materials and eliminate any negative impacts on human health and the ecosystem during the entire lifecycle of the project.

Our major services include

LEED/EDGE/IGBC
Certified Green
Buildings

Solar Rooftops.
Air conditioning,
car parks

Building-
Integrated
Photovoltaic
(BIPV)

LED lighting

Zero discharge
design

Solid Waste
management

Our key projects

- › SABIC, Bengaluru LEED India Gold, GRIHA rating – 4 stars
- › Raisina Residency in Gurugram LEED India Gold, GRIHA rating - 5 stars
- › TSI Hyderabad LEED India Gold
- › ONGC office building, Dehradun, LEED Platinum rating

SP E&C | TRAINING AND SKILL DEVELOPMENT

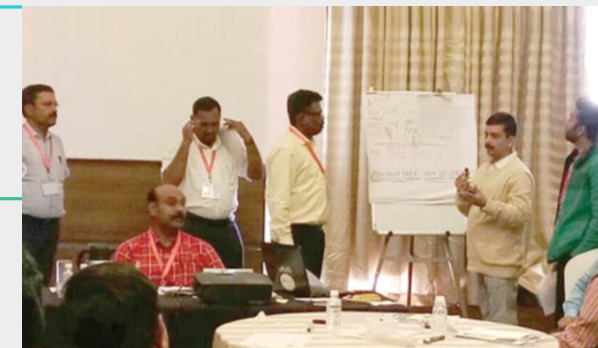
Continuous enrichment through technical and behavioral training programs and providing its employees with a scope for growth and development is an important aspect of work life at SP E&C.

Our top training modules include

Employees have 24×7 online access to the company portal, which hosts e-Courses focusing on business, professional and personal developmental areas.

We regularly sponsor employee training programs conducted at the top IITs, IIMs and ISBs in India.

Labour training programs through PARFI, Labournet and PM Skill development programs and other supervisory trainings



SP E&C | TECHNOLOGY & INNOVATION

Early adopters of modern innovation are the ones shaping the future. The construction business is no exception to this change and SP E&C strongly believes in incorporating technology and innovation as the two strong pillars for sustainable business growth.

Below are some of the technologies being used in our existing and ongoing projects –

Pre-Engineered Buildings

Pre-Cast Fabrication

Top Down Construction

Automated Hand Tools

Energy Efficient
Machinery

Building Information
Modelling

Building Management
Systems

SP E&C | RECENT AWARDS & RECOGNITION

- Golden Peacock Award | Shiva Statue
- National Safety Council of India (NSCI)
- Bronze trophies | Samta nagar, Mumbai and DRPL3, Hyderabad
- Prashansha Patra | IIM, Kashipur
- CIDC Vishwakarma Awards | Shiva Statue and IIM Kashipur
- Golden Peacock award for innovative practices | Mahatma Mandir





OUR CLIENTELE

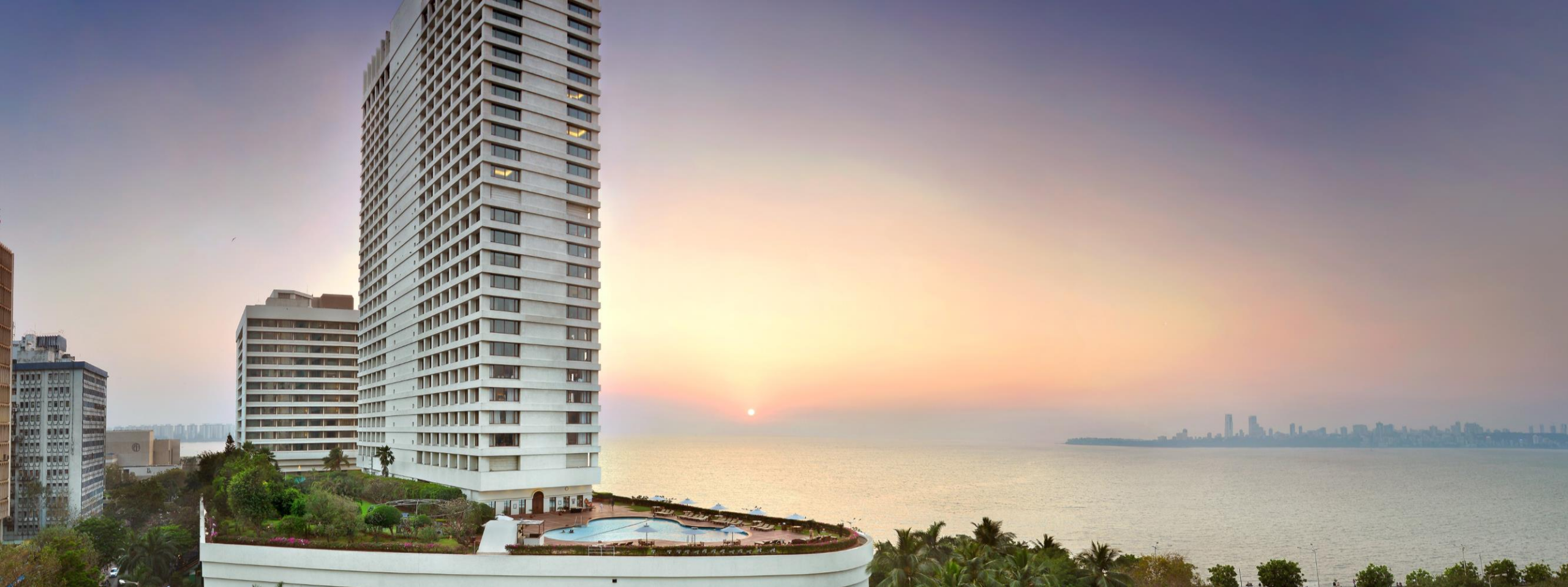
- › Key domestic clients
- › Key international clients

OUR KEY CUSTOMERS – DOMESTIC MARKET



OUR KEY CUSTOMERS – INTERNATIONAL MARKETS





OUR KEY PROJECTS

- › Commercial
- › Healthcare & Hospitality
- › Industrial
- › Institutional
- › Residential
- › Sports
- › Water & Utility Infrastructure

OUR KEY PROJECTS | COMMERCIAL | IT/ITES



**iFlex Solutions,
Bengaluru**



**DLF Cyber City,
Gurugram**



**TSI Business Park,
Hyderabad**



**TCS,
Kolkata**



**ITPL,
Bengaluru**



**SAP Labs,
Bengaluru**



**TCS,
Noida**



**TCS,
Hyderabad**

OUR KEY PROJECTS | COMMERCIAL | OFFICE SPACES & MALLS AND MULTIPLEXES



**HCL Technologies,
Bengaluru**



**HSBC Office Building,
Mumbai**



**International Exhibition Centre,
Bengaluru**



**ONGC Office Building,
Dehradun**



**Peninsula Business Park,
Mumbai**



**RBI Office Building
(New), Mumbai**



**RBI Office Building
(Old), Mumbai**



**Spice Mall,
Noida**

OUR KEY PROJECTS | HEALTHCARE & HOSPITALITY



**Breach Candy,
Mumbai**



**Max Super Specialty Hospital,
Delhi**

International



**Corniche Maternity Hospital,
Abu Dhabi, UAE**



**King's College Hospital,
Dubai, UAE**



**Maternity Hospital,
Douera, Algeria**



**Sulaiman Al Habib Hospital,
Dubai, UAE**

OUR KEY PROJECTS | INDUSTRIAL



**BMW,
Chennai**



**General Motors,
Pune**



**Skoda Auto,
Aurangabad**



**Hindustan Coca-Cola Beverages,
Bhopal**



**Bridgestone
Pune**



**Haier
Pune**



**Henkel
Pune**



**LG Electronics India,
Pune**

OUR KEY PROJECTS | INSTITUTIONAL



**The American Embassy School,
Delhi**



**The American Embassy School,
Mumbai**



**Indian Institute of Technology,
Patna**



**International Institute of IT,
Pune**



**Birla Institute of Technology &
Science, Goa**



**Samundra Institute of Maritime
Studies, Pune**



**GD Birla Medical Research,
Bengaluru**



**Symbiosis Institute,
Pune**

OUR KEY PROJECTS | RESIDENTIAL



**Imperial Towers,
Tardeo, Mumbai**



**Hiland Park,
Kolkata**



**Sun Court Tower,
Greater Noida**



**Elita Promenade,
Bengaluru**

International



**Abraj Quartier,
Doha, Qatar**



**Altair,
Colombo, Sri Lanka**



**Al Alam Palace & Al Khor
Mosque, Muscat, Oman**



**Taj Grandeur Residences,
Dubai, UAE**

OUR KEY PROJECTS | SPORTS



**Brabourne Cricket Stadium,
Mumbai**



**RGICS,
Dehradun**



**Vidharbha Cricket Association,
Nagpur**



**Jawaharlal Nehru Stadium,
New Delhi, India**

OUR KEY PROJECTS | WATER & UTILITY INFRASTRUCTURE



**Raja Canal,
Bengaluru**



**Sewage Treatment Plant,
Nagasandra, Bengaluru**



**Sewage Treatment Plant,
Kadabesinahalli, Bengaluru**



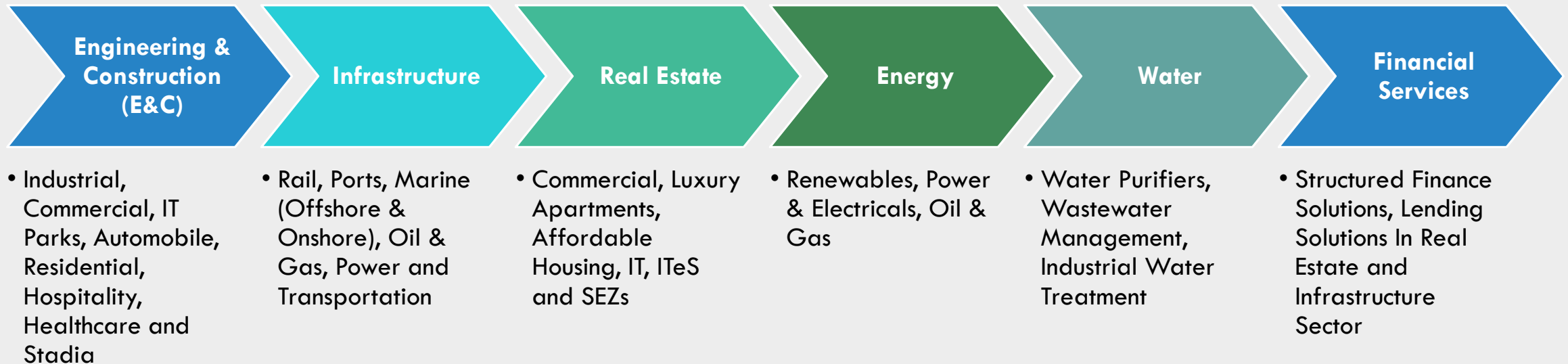
ABOUT SP GROUP

- › Global presence in 60+ countries
- › 60,000+ employees

SP GROUP | A LEGACY OF MORE THAN 150 YEARS

The Shapoorji Pallonji Group is a globally diversified institution, with a leading presence in the sectors of Engineering & Construction, Infrastructure, Real Estate, Water, Energy and Financial Services

We at SP Group offer our clients holistic and end-to-end business solutions across multiple business segments



SP GROUP | GROUP COMPANIES



The Shapoorji Pallonji Group has a rich legacy of over 150+ years of business



Leading provider of EPC solutions to the infrastructure industry



Reputed construction company in India and overseas, providing services to Industrial, Commercial and Residential sectors



Engineering, Procurement and Construction solutions for Minerals, Metals & Power sector



Leading provider of water purification, cleaning products / systems and water projects



Engineering, Shipping and Automation



Fully equipped travel & leisure services company recognized by the Ministry of Tourism, GOI



Infrastructure developer with presence in power, transportation, ports and natural resources



Integrated investment advisory services and asset management

SP GROUP | GROUP COMPANIES



Pioneer in the field of 'ezines' in India- publishing premium magazines in both print and on digital news stand



Designer, fabricator, owner and operator of cutting-edge floating technologies



General Contracting, civil construction, MEPI and integrated facilities mangement in Oman



Among the leading real estate companies in India, with presence in residential and commercial sectors (including IT/ ITES and SEZs)



Redevelopment and slum rehabilitation projects



Structured financial solutions and lending solutions in the Real Estate and Infrastructure sector



Leading Mechanical Electrical & Plumbing contractor, solar and HVAC service provider & manufacturer of DG sets

SP GROUP | KEY ACHIEVEMENTS

SP Group has a USD 6 billion turnover, and it continues to leverage our culture of innovation, our deep engineering expertise and our state of the art Health Safety and Environment processes to help make everyday life better. Key accomplishments include

2014	2015	2015	2016	2016	2016	2017
<ul style="list-style-type: none">JUHI – Fastest Hill Project completed in record time	<ul style="list-style-type: none">Contributed around 10% of total hydrocarbon production from the western offshore	<ul style="list-style-type: none">Largest affordable project in India	<ul style="list-style-type: none">Karapan Armada Sterling – 1st Sulphur FPSO in the world	<ul style="list-style-type: none">Introduced top down technology in India	<ul style="list-style-type: none">Joyville An affordable housing project between Shapoorji Pallonji Real Estate (SPRE), IFC and Standard Chartered Bank is set to deliver 20 million square feet over next six-to-seven years	<ul style="list-style-type: none">Ranked 6th largest Solar EPC contractor globally

We firmly believe that smart engineering can bring the world closer and make this planet a better place to live in.

SUSTAINABILITY AT SP GROUP



The SP CSR Vision
Creating a Sustainable and Responsible Business
SP Group's businesses as well as its CSR initiatives are driven by two core principles—Sustainability and Responsibility—which is reflected in the Group's CSR vision.

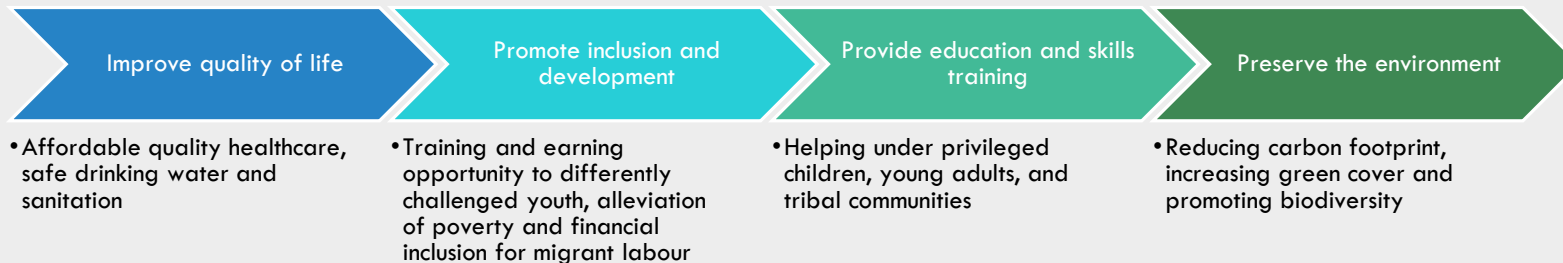


The SP Group's Belief

At Shapoorji Pallonji, we are committed to enriching people's lives and being environmentally responsible.

Shapoorji Pallonji is committed to being a socially responsible business. For us, at SP, business is as much about integrating societal, economic and environmental obligations as it is about creating business value. Thereby contributing in our own small way to make *our world a better place*.

4 pillars of SP CSR Strategy



OUR CSR ACTIVITIES



School Adoption

SP has adopted and improved the situations of many schools for migrant worker's children



Education Day Care Centers

SP is one of the first construction companies to offer safe, secure environment to the children of migrant workers at the construction sites.



School Adoption

SP has adopted and improved the situations of many schools for migrant worker's children



Disaster Relief

A quick medical assistance, access to safe drinking water, solar lights, food and nutrition.

Creates awareness to reduce Carbon Footprint at all workplaces

Sustainable Planet @ SP